

Open Report on behalf of Debbie Barnes, Executive Director of Children's Services

Report to:	Overview and Scrutiny Management Committee
Date:	27 October 2016
Subject:	Developing a model for the charging of LCC services to schools

Summary:

The purpose of this report is to provide an update on the development of a common approach (EduLincs) to the recovery of costs where schools, academies and other education organisations in Lincolnshire can access services delivered by Lincolnshire County Council (LCC). This follows the Overview and Scrutiny Management Committee (OMSC) meeting on the 30 June 2016 which considered the initial report. On the 5 July 2016, the Executive approved the recommendations on the same report (Decision reference number I011422).

The EduLincs offer formally commenced on the 12 September 2016 and this report provides the following update for the Committee to note and comment:

- I. Details of individual services' 2016/17 charges in order to ensure recovery of costs, including where appropriate an overview of total charges made during 2015/16;
- II. Information that will support the ongoing monitoring of "EduLincs"
- III. Information about the launch of "EduLincs"

Actions Required:

The Committee is invited to consider the update provided and comment on:

1. The individual cost recovery charges for schools, academies and other education organisations for discretionary services provided by LCC on a cost recovery basis.
2. Information provided to support monitoring of "EduLincs".
3. The information provided with regards to "EduLincs" launch.

1. Background

Lincolnshire County Council (LCC) did not previously have a joined up and efficient process of making available its services to schools, academies and other educational organisations in Lincolnshire. This fragmented approach not only made it hard for schools to engage with the Local Authority, but also for them to understand what services are available to meet their individual needs.

Historically, LCC services have been provided to support schools and academies such as environmental services, finance, property, educational support services, etc., some as a part of the local authority statutory obligations and others, discretionary. For some of these services LCC recovers the costs of delivery, for others it does not. Costs recovery charges have been, so far, determined by services without a strategic approach.

The context in which LCC provides support to schools, academies and other educational organisations must be assessed taking into consideration the decline of government funding for local authority services. Over the past 6 years government funding to LCC has reduced by some 40% of the Council's annual income from central government (excluding school budgets). In these circumstances, to continue to provide services to schools, academies and other educational organisations without increasing the extent to which costs are recovered will potentially require additional cuts to be made to other services in order to maintain the support provided at current levels. If that happened, either schools would not receive appropriate support or the Council would have less control over the quality of the support services going into schools. Ultimately, LCC would be less able to assure itself in its fulfilment of its functions in relation to the efficient provision of quality education.

This scenario provided an opportunity for LCC to review the methodology and platforms used to provide services to schools, academies and other educational organisations. A Project Board was set up to provide a balanced view on how the services can be offered to schools as well as coordinating a consistent offer. The cross-cutting Board's membership included: Children's Services – Education Support, Learning and Commissioning, Finance, Fire and Rescue, Environment and Economy, Public Health, Sustainability, Safer Communities, Digital Engagement, Health and Safety, and Audit and Risk. To support a consistent offer, the Board requested a standardised financial modelling toolkit to be produced by Finance colleagues in consultation with the relevant service areas.

Consultation with Head teachers during Head Teacher Briefings', along with feedback collated from staff with headship backgrounds and anecdotal evidence, demonstrated that the idea of a single point of access, where educational establishments could view and order services was a welcome step to strengthen the relationship and synergy between School, Academies and the Local Authority.

The Lincolnshire Joint Strategic Needs Assessment (JSNA) / Joint Health & Well Being Strategy (JHWS) identify a number of needs that directly relate to young people. The recommended key decisions support the aims of the JSNA and JHWS in the following areas:

- Improve health and social outcomes and reduce inequalities
- Achieve potential
- Improve educational attainment

The development of an offer to enhance access to services LCC offers to schools, academies and other educational organisations has been recognised as a key decision. Officers, therefore, sought approval from Overview and Management Scrutiny Committee, Executive and Children and Young People Scrutiny Committee. The qualified support and feedback received enabled the development of a comprehensive offer based on the principles of recovering the costs of delivery and supporting educational establishments to access highly valued services.

2. Cost recovery charges

A toolkit has been devised to help services calculate the cost of providing their services. The toolkit ensures a consistent approach across the Council that aims to recover the full cost of services. The toolkit includes direct staffing costs plus an element of overhead costs such as accommodation, insurances, information management, HR and payroll and financial services. Costs can be calculated on a daily, half-daily or hourly basis. The toolkit allows the calculation of a part or fully traded service and the calculation of ad-hoc services.

Prices were not based on the existing costs divided by an unknown number of users. The services that take part in the "EduLincs" project were required to utilise the "cost recovery calculator" to be able to provide an indicative of the charges that establishments would expect when ordering services.

The true costs of activity, in most of the cases, can only be ascertained once the service requirements have been fully identified and scoped out. Services were encouraged, however, to calculate at least an initial cost of delivery which can be seen in Appendix A.

Some of the services taking part in the "EduLincs" project were already offering traded services, and had income targets build into their budgets as they are able to forecast the expected volume of trade. For other services, recovering the costs of delivery is a new approach and therefore, the potential for the amount of income to be generated would be subject to ongoing review by the individual service areas Directorate teams.

3. Supporting information

Services are supporting the evaluation of "EduLincs" by providing the costs recovered, when applicable, for the 2015/2016 financial year. This will be used to cross-reference against an annual evaluation of "EduLincs" and support individual services to undertake informed decisions as to whether or not services that are not purchased should be discontinued.

At a national level, many local authorities are trading services to Schools, some within their county borders, others beyond. Many local authorities are reviewing the way in which they implement charges for services, some setting up separate trading entities, others adopting a cost recovery model, like Lincolnshire. A dedicated webpage address, <http://www.sla-online.co.uk/>, is used by several local authorities to offer traded services to schools, academies and other educational organisations. An example of some of Lincolnshire statistical neighbours' offers can be viewed via the links below:

- Nottinghamshire: <http://www.nottinghamshire.gov.uk/education/services-for-schools-and-education-providers/services-for-schools>
- Derbyshire: <https://www.derbyshire.gov.uk/education/schools/services-for-schools/default.asp>
- Norfolk: <http://s4s.norfolk.gov.uk/>

4. EduLincs Launch

To support the promotion of "EduLincs", officers across the Council developed a template with information of the services available, which is available both on-line and via the "EduLincs" brochure. Every School in Lincolnshire received a hard copy of the brochure, which can also be downloaded via the link <https://www.lincolnshire.gov.uk/edulincs>.

The screenshot shows the EduLincs website interface. At the top, a breadcrumb trail reads "You are here: Home > EduLincs". On the left, there is a green menu titled "MENU OPTIONS" with the following items: "Pupil development services", "Pupil safeguarding and wellbeing services", "School support and specialist services", "Finance and professional services", "Health and safety, premises and facilities", and "Lincolnshire Fire and Rescue and Stay Safe Partnership". Below the menu is a section titled "Ready to order?" with the text "Complete our online form to begin the process of ordering our services." and an orange button labeled "ORDER SERVICES". At the bottom left, there is a logo for "EduLincs" with the tagline "Supporting education" and a small image of a person. The main content area is titled "Welcome to EduLincs" and includes a star icon, an envelope icon, and a printer icon. The text in the main area reads: "We are delighted to present EduLincs, our refreshed offer of services available to schools, academies and other educational settings in Lincolnshire." "Lincolnshire County Council offers a variety of highly-valued services to schools across the county and, for the 2016/17 academic year, we have enhanced our existing offer to include a number of new services, all available within one single point of access." "Where possible, the council has focused funding on a number of services which help us to achieve our joint priority outcomes and these are identified as being available free of charge." "You will also find a number of chargeable services which offer high-quality, professional and cost-effective support, enabling your school to meet regulatory requirements whilst improving outcomes for pupils." "Using the left-hand menu, you can find out how each of our services can benefit you and your pupils whilst meeting Ofsted standards. You will also receive a hard copy version of our brochure directly." "To begin the process of ordering services, please select the Order Services button on the left of the pages. In order to complete the form, you will be required to enter the passphrase which has already been sent to you by email." "If you have not received your passphrase or your hard copy of the brochure, please email edulincs@lincolnshire.gov.uk"

Schools have access to a dedicated email address edulincs@lincolnshire.gov.uk to support with any queries with regards to the "EduLincs" .This email is monitored by the Children's Services Commissioning Team and it has been largely used to gain information about "EduLincs" or specific services, provide feedback or to ask general queries about the services on offer.

Once a service is ordered on-line, an email is sent to the individual service being purchased, along with the order form attached (example below) as well as a copy to edulincs@lincolnshire.gov.uk to support monitoring of intake and ensure that services are receiving and acting on orders. Services are required to contact the establishment to discuss requirements and payment terms. Academies will be invoiced for the services provided and maintained schools will be charged via a recharge.

Finance and professional services	
<input checked="" type="checkbox"/>	Financial services for maintained agresso schools
<input type="checkbox"/>	Performance services
<input type="checkbox"/>	Children's services strategic commissioning - commercial services
<input type="checkbox"/>	Procurement Lincolnshire offer
<input type="checkbox"/>	Audit and risk - full internal audit
<input type="checkbox"/>	Audit and risk - risk management services
<input type="checkbox"/>	Audit and risk - audit assurance visit
<input type="checkbox"/>	Conduct investigation service
<input type="checkbox"/>	Audit and risk - school final account audit
<input type="checkbox"/>	Audit and risk - school fund audit
<input type="checkbox"/>	Media training
Health and safety, premises and facilities	
<input type="checkbox"/>	Health and safety training
<input type="checkbox"/>	Audits, inspections and surveys
<input type="checkbox"/>	Inclusion to our health and safety self-assessment process and evaluation of results
<input type="checkbox"/>	Health and safety risk assessments
<input type="checkbox"/>	Health and safety - policies and procedures development support
<input type="checkbox"/>	Property maintenance

	
<input type="checkbox"/>	Professional highway design and civil engineering services
<input type="checkbox"/>	Public rights of way advice

5. Conclusion

The Project Board has taken into consideration all of the comments and recommendations from the Committees that have considered the model for charging for LCC services and undertook adjustments as appropriate.

The "EduLincs" webpage and brochure are now available for schools, academies and other educational organisations, and the online ordering system is being used.

However, this report is being concluded only 3 weeks since the launch of the project, being too early to allow a comprehensive evaluation of "EduLincs" success and impact. Future reports and monitoring information will be made available to support the evaluation of the LCC's model for recovering the true costs of delivering services to schools, academies and other educational organisations. This will enable services to become more sustainable, as well as supporting the sufficiency of the market-place and providing effective services that schools can trust. In this context, officers involved in the "EduLincs" project will work towards engaging more services and to expand the offer. A follow up promotional plan involves, but it is not limited, to the following activities:

- Ongoing promotion via Head Teacher Briefings
- Regular newsletters to Schools
- A refreshed offer by 2017 Spring term
- Promotion via Diocese to support Church of England Schools
- Visits to Schools and Multi Academy Trusts

To support the ongoing monitoring and evaluation of "EduLincs", progress will be reported to leadership teams and Directors to inform future charging decisions or potential de-commissioning of the sale of services.

In the medium to long term, a separate project board will oversee "EduLincs" and develop a project timetable that will allow refreshed services available to be purchased in due time to tally with both maintained Schools beginning of financial year (April) and Academies and other educational establishments beginning of financial year (September). Furthermore, the development of the 2017/2018 offer will be with a view to having an improved e-commerce environment where multiple services can be ordered and purchased together in order to streamline the purchasing procedure.

6. Consultation

a) Policy Proofing Actions Required

n/a

7. Appendices

These are listed below and attached at the back of the report	
Appendix A	Individual Service Charges and Service Uptake

8. Background Papers

The following background papers as defined in the Local Government Act 1972 were relied upon in the writing of this report.

Document title	Where the document can be viewed
Developing a Model for the Charging of LCC Services to Schools- Report to the Executive (5 July 2016)	Executive Agenda Tuesday 5 July

This report was written by Miriam Binsztok who can be contacted on 01522 553782 or Miriam.binsztok@lincolnshire.gov.uk .

Appendix A: Individual Services - Charges and Requests

Service	Total Cost Recovered (2015/2016)	Cost of Service 2016/17	Rationale
Lincolnshire Music Service	£1.734 m	£275 - Bronze Service £600 - Silver Service £1200 - Gold Service	The packages have been calculated using a balance of costs and subsidy (Music Education ACE Hub Grant). Additional subsidy has been invested through the Music Education ACE Hub Grant. The Membership approach provides a strategy for schools in line with the requirements of the National Plan for Music Education. It also streamlines the admin connected with each individual product.
Ethnic Minority and Traveller Education Team (EMTET)	£3,505	£128 - £177 per half day; £242 - £338 per day; £150 – per workshop	Free for maintained primary schools. The service is mainly funded through the central DSB. Academies and secondary schools are charged for workshops and training at two levels depending on need. G10 EMTET Team Leader 1.6 FTE (SCP 30) G6 EMTET Officers 3.4fte (SCP 18)
Heritage – Investigate School Visits at Museum of Lincolnshire Life	£2,960.75	£2.50 per child - facility led activity; £1.25 per child - teacher led facility; Free - Self-guided; £20 per hour - learning space; £4 - Teacher pack	The sessions have been designed and constructed over many years to fit in with the National Curriculum, and take up reflects this. Heritage charges are reviewed every year in September/October and go up based on inflation, and these charges are agreed by Executive Councillor.
Heritage – School Visits at Battle of Britain Memorial Flight	£1,166.75	£2.25 per pupil	The sessions have been designed and constructed over many years to fit in with the National Curriculum, and take up reflects this. Heritage charges are reviewed every year in September/October and go up based on inflation, and these charges are agreed by Executive Councillor.

Heritage – Investigate School Visits at The Collection	£29,898.85	£6.50 per pupil per day; £4 per pupil per half day	The sessions have been designed and constructed over many years to fit in with the National Curriculum, and take up reflects this. Heritage charges are reviewed every year in September/October and go up based on inflation, and these charges are agreed by Executive Councillor.
Heritage – Investigate School Visits at Lincoln Castle	£85,829.	£20 per tour; £4 per pupil half day self-led session; £8 per pupil full day workshop; £6 Inclusive ticket; £5 Prison & Magna Carta only; £2.50 Wall walk only	The sessions have been designed and constructed over many years to fit in with the National Curriculum, and take up reflects this. Heritage charges are reviewed every year in September/October and go up based on inflation, and these charges are agreed by Executive Councillor.
Heritage – Investigate School Visits at Gainsborough Old Hall	£17,644.00	£4 per pupil	The sessions have been designed and constructed over many years to fit in with the National Curriculum, and take up reflects this. Heritage charges are reviewed every year in September/October and go up based on inflation, and these charges are agreed by Executive Councillor.
Road Safety Awareness Lessons - Primary schools	N/A	Free	N/A
Road Safety Awareness Lessons - Secondary schools	£ 5,400.00 Costs recovered only for "2fast2soon" element	£231.87 per day £121.94 per half day £41.71 Hour rate £250 extra for Jason's story	G8 officer 1 FTE (SCP 24)
Independent Travel Training for SEND students travelling on school or college transport	N/A	Free	N/A
Bikeability	N/A	Free (funded via a grant from the Department for Transport)	N/A

Participation and Engagement Training for Staff	Not previously traded	£112 per half day session	G9 participation offer 0.6 FTE (SCP 27)
Participation and Engagement Training for Students	Not previously traded	£112 per half day session	G9 participation offer 0.6 FTE (SCP 27)
Where next? Year 11 Options Explained	Not previously traded	£112 per half day session; £224 per full day session	G9 participation offer 0.6 FTE (SCP 27)
Higher Education Applications That Work!	Not previously traded	£112 per half day session; £224 per full day session; £15 per additional shorter session	G9 participation offer 0.6 FTE (SCP 27)
Pupil Voice	Not previously traded	£112 per half day session	G9 participation offer 0.6 FTE (SCP 27)
Positive Futures Lincolnshire – Personal Best Programme	Not previously traded	£64.60 per hour; £110.77 per half day; £203.55 per full day	G6 worker 1 FTE (SCP 18)
Positive Futures Lincolnshire – Sports Leaders UK Awards / Qualifications	N/A	Depending on awards	N/A
Positive Futures Lincolnshire – Winning Ways	Not previously traded	£64.60 per hour; £110.77 per half day; £203.55 per full day	G6 worker 1 FTE (SCP 18)
Positive Futures Lincolnshire – Team Building Workshops	Not previously traded	£221.55 per half day; £407.09 per full day	G6 worker 1 FTE (SCP 18)
Positive Futures Lincolnshire – Let's Get Physical	Not previously traded	£64.60 per 90 minute session	G6 worker 1 FTE (SCP 18)
Lincolnshire Energy from Waste Visitor Centre	N/A	Free	N/A

Safeguarding in Schools and Education Settings	Prior to September 2016, safeguarding briefings were free to all schools. Audit element was only given to few whilst moving over to new offer. £7,050	1 package - £150 2 or 3 packages - £264	G16 officer 6 hrs G13 officer 12 hrs G8 officer 12 hrs Free for Maintained Schools until September 2017. Calculations take into consideration time of preparation and delivery
Domestic Abuse Policy and Procedure Advice	N/A	Free	N/A
Knife Crime Awareness Workshop for Students	Not previously traded	£35.62 per hour; £99.40 per half day; £186.81 per day	G6 YOS worker 1 FTE (SCP 18)
Insight into Custody for students.	Not previously traded	£103.02 per hour; £313.53 per half day; £601.05 per full day	The charges proposed were calculated using the hourly rate of the staff undertaking the training. 1 FTE G5 (SCP14) , 1 FTE G7(SCP 21) and 1 FTE G9 (SCP 27)
Free School Meals Eligibility Checking Service	£20,208.00	£2.04 per eligible child	In July 2016 the cost calculator was used to remodel the costs of the service which brought the charge to £3.52 per eligible claim for academies. However, the introduction of charging for all schools means that the overall cost per claim due to the increased volume would now be £2.04.
Food in Schools Services	Not previously traded	£104.84 starting from cost for adhoc services; £161.57 per half day of support	G9 1FTE (SCP 27); G9 1FTE (SCP 26)

School Admissions; access to webview	(£38,242.26)	Free for maintained schools and settings; £314 - annual charge for Primary Academies PAN 25+; £ 209 - annual charge for Primary Academies PAN below 25-; £411 - annual charge for Secondary Academies	Support agreement with SERCO and software provision Staff cost of 6 days x S5 officer + 4 days x S10 officer + £150 (venue cost)
Independent school admission appeals service	£14,049	Free for all community and voluntary controlled schools; Other Schools: £33.54 Admin fee £48.55 per hour	Admin costs, Presenter costs and Travel costs
Extended Communication and Language Impairment Provision for Students	N/A	Free	N/A
Specialist Teaching Team, including the Dyslexia Outreach Team	£894,073.67	£57 per hour for maintained schools and nurseries; £67 per hour for academies and FE providers	The costs for STT are based on an average cost of an STT member in the team, including travel, mobiles, and general overheads. As LCC needs to inform the schools of the likely buyback charge in advance of their financial year, any changes to the charge would need to be made in April 17 at the start of the new financial year, and to give schools enough notice to adapt to the new charges before further agreements are made.
Evolve Educational Visits	N/A	£206.88 per 12 month subscription	Free for maintained schools and settings - this is a strategic service partnership

Financial Services for Maintained Agresso Schools	£0 * *The 2015/16 charge was waived	Bronze Service: £16.60 - Nursery per NOR plus £204.48; £8.60 - Primary and Secondary per NOR plus £ 204.48; Special Sector: £36.55 for Bronze per NOR plus £204.48; £306.90 plus Bronze cost for Silver service; £839.78 plus Bronze cost for Gold Service	Agresso Finance System; Schools Helpdesk of Finance Technicians; Exchequer services; Financial maintenance and training from Senior Finance Technicians; VAT officer; School visits by a Senior Finance Technicians.
Performance Services	£91,332.00	£0.90 per Primary pupil with an upper cap of £ 500 per school; £0.90 per Secondary pupil with an upper cap of £ 900 per school; £0.09 all through per pupil with an upper cap of £ 1050 per school; £150 minimum charge per school	Based on 60% take up rate to recover the costs of external software systems and 2 x G6 FTE (SCP 18)
Children's Services Strategic Commissioning - Commercial Services	Not previously traded	£147.22 per half day	Senior Commissioning officer G10 1 FTE (SCP 30)
Procurement Lincolnshire offer	Not previously traded	£97.90 per half day	G8 1FTE (SCP 24)
Audit and Risk – Full Internal Audit	Nil	£1410 per small - medium school; £1692 per medium - large school; £1692 Prime account school	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)
Audit and Risk – Risk Management Services	Nil	£282 per day starting from cost	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)

Audit and Risk – Audit Assurance Visit	Nil	£564 starting from cost per visit	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)
Conduct Investigation Service	£6,875	£282 per day	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)
Audit and Risk – School Final Account Audit	Nil	£1128 starting from cost	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)
Audit and Risk – School Fund Audit	£2,820	£282 per day starting from cost	Audit team Leader – G12 (34 SCP); Principal Auditor – G10 (30 SCP) Senior Auditor G8 (SCP 24)
Media Training	Not previously traded	£465.92 per full day; £232.96 per half day	Strategic Communication Team Leader - G11 1FTE (SCP 33); Digital Officer G8 (SCP 24)
Health and Safety Training	£528.33	£121.94 to £186.67 per half day starting cost	Team Leader 1 FTE, G12 (SCP 36); Principal Adviser 1 FTE, G10 (SCP 30); Adviser, 1FTE G8 (SCP 24)
Audits, Inspections and Surveys	Nil	£121.94 to £186.67 per half day starting cost	Team Leader 1 FTE, G12 (SCP 36); Principal Adviser 1 FTE, G10 (SCP 30); Adviser, 1FTE G8 (SCP 24)
Inclusion to our Health and Safety Self-Assessment Process and Evaluation of Results	Nil	£97.90 per school	Team Leader 1 FTE, G12 (SCP 36); Principal Adviser 1 FTE, G10 (SCP 30); Adviser, 1FTE G8 (SCP 24)
Health and Safety Risk Assessments	£333.33	£121.94 to £186.67 per half day starting cost	Team Leader 1 FTE, G12 (SCP 36); Principal Adviser 1 FTE, G10 (SCP 30); Adviser, 1FTE G8 (SCP 24)
Health and Safety - Policies and Procedures Development Support	£333.33	£121.94 to £186.67 per half day starting cost	Team Leader 1 FTE, G12 (SCP 36); Principal Adviser 1 FTE, G10 (SCP 30); Adviser, 1FTE G8 (SCP 24)

Property Maintenance	N/A	Universal offer to Lincolnshire County Council-maintained schools under the VINCI mouchel property contract	N/A
Professional highway design and civil engineering services	Nil	<ul style="list-style-type: none"> • Assistant technician - £24.17 • Technician - £28.73 • Senior technician - £35.08 • Engineer - £39.57 • Senior engineer / project leader - £45.85 • Principal engineer / senior project leader - £60.28 • Consultancy manager - £75.16 • Group manager - £77.52 	TSP has been operating as a trading account since 1989 and our rates quoted in the brochure, which are based on a full cost recovery model, are used for charging all clients. Using this model we were targeted with breaking even on what was a £7.3M fee turnover in 2015/16.
Public Rights of Way Advice	£5,000	£1,700 for administration plus advertising fees (c. £800 average), however, the rates for this are due to change in 2016-17 following implementation of the Deregulation Act.	The rate specifically relates to the costs associated with diversions and extinguishments to PROW. The £1700 figure was based on a study just over a decade ago on the average time costs of processing a Public Path Order. Advertising rates vary depending on the length of the description of the legal order and the associated costs of the local newspapers involved. - £800 is indicative only. Following implementation of the Deregulation Act 2015 (the Regulations for which have not yet received assent from Parliament) we will have power to charge for more elements of the process but will have to itemise per case individually and will not be able to rely on a generic cost. There will also no longer be a requirement to advertise the order in the local press.
SCoRE (Schools Collaboration on Resource Efficiency)	Not previously traded	<p>Primary school or academy - £200 for a 12 week bespoke programme</p> <p>Secondary school or academy - £400 for a 12 week bespoke programme</p> <p>SEND school or academy - £200 for a 12 week bespoke programme</p>	SCoRE is the gateway service and the fee charged is a realistic savings target that the school can recover through low cost energy efficiency actions. Further chargeable project work is likely to occur due to participation in SCoRE.
Salix fund for LCC maintained schools	Not previously traded	N/A Funded until the end of the CMP - Carbon Management Plan (formally adopted by Exec in April 2013) period (March 2018)	N/A

Energy efficiency funding support for academies	Not previously traded	N/A funded until the end of the CMP period (March 2018)	N/A
Display Energy Certificate for LCC maintained schools	Not previously traded	N/A funded through the VINCI Mouchel property contract	N/A
Display Energy Certificate for academies	Not previously traded	£130 for the first building £95 for each additional building and 25p/mile travel costs. DEC renewals (if we completed the expiring DEC) £95 for each building.	Prices are based on industry standards and are competitive with the market. We offer added value through an enhanced Advisory Report which can highlight potential project work.
Tree Safety Surveys	£ 390.67	£48.87 per hour	1.0 FTE G8 officer (in the ad hoc sheet)
Fire Break Scheme - Award in Fire and Rescue Services in the Community	Service funded via Princes Trust scheme	£1475 + £219.20 to include a BTEC Level 2; £1750 + £219.20 to include a BTEC Level 2	Costings were developed from previous costings of delivering Princes trust activity (which has now ceased).
Year 2 / 6 – Fire Safety	Service funded via Princes Trust scheme	£25 starting cost per hour (Min of 3 hours)	Costings were developed based on an average of delivers hourly rates plus an enhancement for travel time and mileage.
Fire Safety Training Courses	Service funded via Princes Trust scheme	£337.60 - Fire Marshall Training for 4 people 4 hours; £180 - Fire Safety Awareness 2 hours; £78.60 - Fire Safety Awareness 1 hour; £173.60 - Fire Extinguisher Training	4hr Fire Marshall Course @ £85.00 per person 2hr Fire Safety Course £235.00 per course (15 persons) 1 hr Fire Extinguisher Course £180.00 per course (15 persons) 1 hr Fire Awareness Course £180.00 per course (15 persons)
It's that Easy	Multi-agency day for year 9 students and above, aimed at showing them how easy it is to fall into the criminal justice system and how easy it is to stay out.	N/A Mixture of free and chargeable services	N/A

Stay Safe Partnership	Partnership of Lincolnshire County Council and non-Lincolnshire County Council providers	N/A Mixture of free and chargeable services	N/A
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